

**COMPETITIVE ANALYSIS**

**PREPARED FOR:**

**BUSINESSES AND MEDICAL PRACTICES**



*Mapping your financial future.  
Registered Investment Advisor*

## COMPETITIVE ANALYSIS FORM

	<b>Legend Financial Advisors, Inc.<sup>®</sup></b>	<b>Firm #1</b>	<b>Firm #2</b>	<b>Firm #3</b>
<b>Credentials:</b>	Legend's advisory team has been selected 15 times to Worth magazine's list of "The Best Financial Advisors in America," 10 times to Medical Economics Magazine's "The 150 Best Financial Advisors for Doctors in America," and twice to Mutual Fund Magazine's "The 100 Great Financial Planners in America."			
<b>Is A Fiduciary:</b>	Yes			
<b>Compensation Method:</b>	Fee Only			
<b>How Calculated:</b>	Fixed Fee Guaranteed for two years for both Financial Planning and Investment Management Services or Percentage of Assets for Investment Management Services Only.			
<b>Quoted Fee:</b>	\$	\$	\$	\$
<b>Total Commission Compensation:</b>	None			
<b>Registered as an Investment Advisor:</b>	Yes			
<b>Does the Firm Sell Insurance and Annuities?:</b>	No			

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<b>Does the Firm Sell Investment Products with Commissions?:</b>	No			
<b>Discretionary Accounts:</b>	Yes, with client input			
<b><u>Investment Management Services:</u></b>				
<b>Risk Tolerance Questionnaire:</b>	Yes			
<b>Frequency of Reporting:</b>	Quarterly (Interim reporting is available for special client requests as well)			
<b>Percentage Return Shown:</b>	Yes: Time-Weighted (Manager's Return) and Internal Rate of Return (Client's Return)			
<b>Managing Efficient Tax Loss Selling:</b>	Yes			
<b>Income Tax Reporting of Securities Bought and Sold:</b>	Yes			
<b><u>Financial Planning Services:</u></b>	Yes			
<b>Income Tax Projections:</b>	2-4 per year			
<b>Education Funding Projections and Investment Advice:</b>	Yes			
<b>Retirement Projections:</b>	Yes			

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<b>Retirement Distribution Planning Pre-59½ and Post-70½:</b>	Yes			
<b>Estate Planning Coordination with Attorney, Including Asset Retitling and Coordinating of Beneficiary Designations:</b>	Yes			
<b>Asset Protection Strategies:</b>	Yes			
<b>Identity Theft Prevention Strategies:</b>	Yes			
<b>Survivors Analysis Calculations:</b>	Yes			
<b>Insurance Analysis, Including Reviews of Homeowners, Auto, Personal Umbrella Liability, Life, Disability, Long-Term Care, and Health Including Medicare Supplement:</b>	Yes			
<b>Employee Benefits Analysis:</b>	Yes			
<b>Stock Option Planning (ISO's &amp; Non-Qualified Stock Options):</b>	Yes			
<b>Coordination of Entire Financial Affairs with Client's Other Financial Advisors and Financial Institutions:</b>	Yes			
<b>Philanthropic Planning:</b>	Yes			

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<b><u>Business Financial Planning Advice Provided:</u></b>			
Assistance with Budgeting and Operational Cash Issues:	Yes		
Assistance with Obtaining Loans and Lines Of Credit:	Yes		
Review of Corporate Governance Issues:	Yes		
Income Tax Planning:	Yes		
Buy-Sell Agreement Review:	Yes		
Review of Retirement Plans:	Yes		
Employee Benefits Review:	Yes		
Risk Management Review:	Yes		
Insurance Analysis, Including Review of Business Property and Casualty, Disability Overhead and Buy-Out, Professional Liability, Officers' and Directors' Liability, Employment Practices, Workmen's Compensation, Key Person Life and Disability, Buy-Sell Life, and Fidelity Bond Insurance Coverages:	Yes		
Asset Protection Analysis:	Yes		
Succession Planning Analysis:	Yes		